

Founded : 1998

Capitalization : USD 4 million

Industry : Government, Education, Finance, Telecommunication, Manufacturing

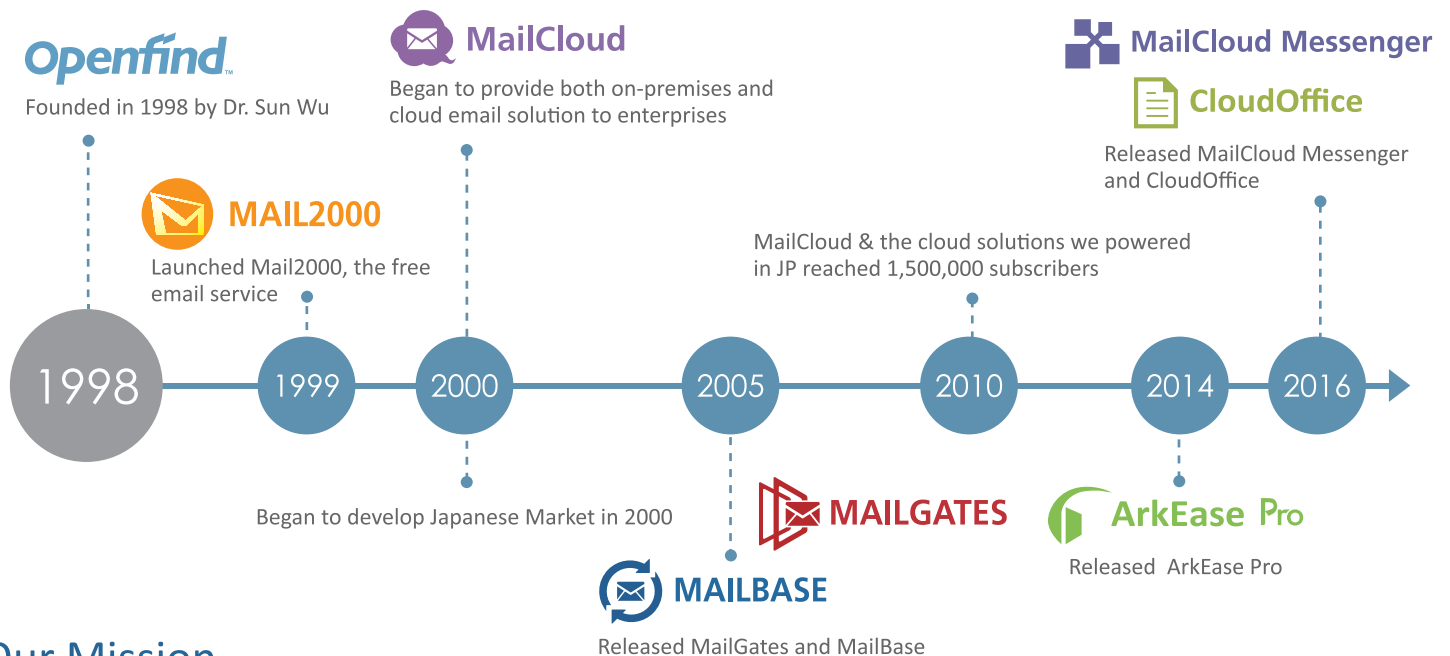
Territory : Japan, Taiwan, Greater China, Southeast Asia, Nigeria

Openfind Information Technology Incorporated was founded by Dr. Sun Wu in 1998. Dr. Sun was famous then for his agrep search algorithm. Near the year 2000, with the powerful search engine technology, Openfind had provided the search engine for many big portals such as Yahoo!, MSN and Sina in Taiwan. During the first decade of this century, our company continuously invested a great deal of efforts in one technology: email.

Openfind launched a popular personal email service: Mail2000 in the year 1998, once it had 150,000 free users and now still has 20,000 paid users. Since 2000, the enterprises in Asia can also adopt Openfind's on-premises or SaaS email solution. MailCloud is the brand of Openfind enterprise email solutions. We also began to cooperate with the value-added distributor in Japan, CyberSolutions, in 2000.

Starting from the year 2004, the importance of email security has been broadly recognized. And later, along with the laws like Sarbanes–Oxley the SOX and HIPPA, enterprises found that email archiving is important. So we've developed lines of product to satisfy the market demands. In 2005, Openfind released the first version of email security gateway, MailGates, and the email archiving system, MailBase. With the comprehensive solutions for communication and information management, we've achieved exceptional reputation over Japan and Greater China.

These years we've also extended our solutions to collaboration, in 2014 we've released enterprise file synchronization and sharing system, ArkEase Pro. All of our solutions can be seamlessly integrated together to help our customers build their ideal digital workplace.



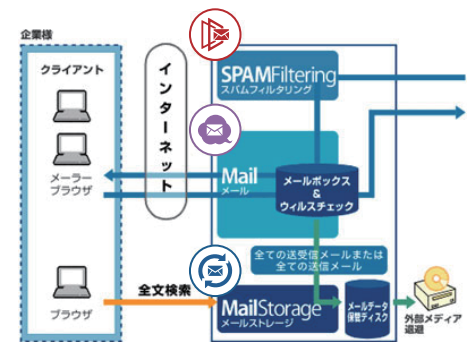
## Our Mission

With award-winning technology, we are keen to leverage the innovation and enable enterprise to implement a proven solution effortlessly and affordably. Dedicated to maximizing business communication and collaboration, Openfind continuously discovers and meets the core needs of our customers, reducing administrative costs and total cost of ownership.

## Telecom and Communication Service Providers

After the 2011 Tohoku earthquake, disaster risk management continues to draw notable IT interests, and cloud solutions are gradually preferred. Responding to strong demands, one of our CSP partners launched an enterprise cloud service suite and now has more than 100,000 active mailboxes and about 55,000 of them subscribe to the archiving service.

In brief, the Japanese have extensive demands for powerful and reliable data retention systems. Openfind and our value-added distributor, CyberSolutions, had worked very hard to meet the high standard of Japanese and had earned their trust. These communication service providers have used our full line of email products to build their cloud services under their brand for years.



## Financial Services



Bank of Communications is a Fortune 500 financial service provider in China. In 2009, the deployment of MailBase was sophisticated because it must be integrated with many existing systems of the bank. Now every email of 120,000 users is logged and censored carefully by the system. In the last quarter, there were more than 150 gigabytes of email were added to the repository each day.

The client chooses MailBase not only because of the search engine which can deal with peta-scale data but also because of the comprehensive functionalities for e-Discovery, censorship and auditing. Moreover, the customer depends on the rapid support from Openfind directly or from our partners in China.

## High-tech Sector and Manufacturing

In these high-tech sectors, enterprises severely compete against each other with significant R&D resources and fast innovations. Protecting information and knowledge usually is the most important job of IT departments. To provide the best tools for customers, Openfind is very experienced in information security and governance.

Litigation support in this industry is frequent, MailBase can retain mails and have fast and reliable search engine to get targeting emails. MailGates provide anti-spam protection and MailAudit can audit outbound mails to prevent information leakage.



## Public Sector and Higher Education



In Taiwan, 80% of the government agencies and 70% of the universities and colleges are clients of Openfind. The government of Taipei City, the capital of Taiwan, has 350,000 employees and they need a stable, multifunctional platform to increase the productivities.

MailCloud provides thorough and flexible design for system administration. Large organizations like Taipei City use hierarchical structure and all the IT applications must fit with it. MailCloud not only help maintain information security with thorough functionalities but also support complex access control settings.